



## Case Study #2 — B & H Polymers finds the perfect partner...



**AMITA**  
Managing IT for you

**b+h**  
POLYMERS  
...a new way of thinking

B & H Polymers supplies 100,000 metric tonnes of PET resin per year worldwide to clients including Pepsi and Coca-Cola. PET resin is used to manufacture plastic bottles and containers. In 2004 they have won the Queen's Awards for Enterprise, the UK's most prestigious awards for business performance. They are the business equivalent of the New Year's Honours for individuals and recognise and reward outstanding achievement by UK Companies. B & H Polymers received the award in recognition of impressive growth in international trade with 75 per cent of its business now being done overseas.

Turnover has risen from £7million to £60million in five years. The geographical split of business is UK 26%, USA 51% and Europe 23%. B & H Polymers operate in the following areas: United Kingdom, United States, France, Germany, Belgium, Russia, Turkey and the Caribbean.

Amita were invited to review the companies IT infrastructure at Leigh, Lancashire and advise on solutions to overcome problems with unreliable email and Internet access. Many of the B&H head office staff travel worldwide and require reliable and cost effective mobile computing.

During the summer of 2004 Amita supplied and installed the solution comprising of a corporate email server using Microsoft Small Business Server 2003 on a Dell 1600SC server and Internet access via Demon Internet. The 'Mailgate' provides email for all B&H Polymers worldwide with a choice of Exchange mail via VPN, POP mail, IMAP mail and Outlook Web Access.

A Terminal server providing worldwide access to the UK stock control system.

Sony Vaio laptops with Vodaphone GPRS connect cards providing worldwide VPN access to the Exchange server in Leigh. A corporate 'Blackberry' mobile messaging system providing instant notification of new messages from the Exchange server and ongoing infrastructure support with the 'Amita Difference'



[www.amita.uk.net](http://www.amita.uk.net)

Tel: 01606 739040



## About Amita

- Describe Amita in one sentence.

**An IT Department in a box.**

- And a paragraph?

**All the skills of a corporate IT department from support through development, discounted hardware and software, advice, backup, business continuity options and web hosting with all our skills and services at the same flat rate. Flexible payment plans ease the burden and enable easy financial planning with credit options available. We only provide what we can support and in most cases use the technology ourselves.**

- What size are your clients?

**From more than one PC to around a hundred with multiple servers. Our typical client probably has 25 users. All clients have access to the same breadth of skills at the same rates. We do not charge different rates for different services. All skills are available at the same rate and that is a core part of Amita's offering.**

- How long has Amita been established?

**The company was founded in 2003 and has decades of experience as it's staff have worked in every aspect of the industry from manufacture, IT departments, previous support companies and as end users so we have an understanding of the industry from every facet.**

